

**Border Terrier Club of America
Policies and Procedures Manual**

SAMPLE BUDGET

**Projected Income and Expenses
1993 BTCA National Specialty**

Projected Income:

Entries		\$5,425
Conformation - 200 @ \$20 each	\$4,000	
Obedience - 20 @ \$10 each	200	
Junior Showmanship - 5 @ \$5 each	25	
Earthdog - 100 @ \$12 each	1,200	
Catalog Ads - 30 pages @ \$45 each		1,350
Catalog Sales - 150 @ \$5 each		750
Trophy Fund Donations		2,000

Total Projected Income **\$8,775**

Projected Expenses:

Trophies		\$2,000
Rosettes, Ribbons		300
Superintendent		2,900
Premium List	\$ 450	
Judging Programs	100	
Catalogs	1,500	
AKC Recording Fee	100	
Clerical Fee	550	
Postage	200	
Info Packets for Members		1,200
Printing	800	
Postage	400	
Earthdog Test		550
Sanction Fee	50	
Recording Fee	200	
Site Rental	200	
Trophies, Ribbons	100	
Judges' Meals & Lodging		1,200
Breed Judge & Spouse	400	
Sweepstakes Judge	200	
Obedience Judge	200	
Junior Showmanship Judge	200	
Earthdog Test Judge	200	
Judges' Gifts		350
Misc. Administrative		250

Total Projected Expenses **\$8,750**

PROJECTED EXCESS OF INCOME OVER EXPENSES **\$ 25**